













What's News?

#howdoyouthinktransport?

A **google search** with the phrase fuel price increase October returned 65 900 000 results in 0.43 seconds.

Unfortunately with adjectives such as, "massive, catastrophic, and monster", none of them were encouraging...

Our mission is to provide customers with the best possible support for their business. For BPW, the first priority therefore entails addressing their needs. We listen to our customers and pledge our support in every situation. This collaborative approach is reflected in our slogan: "we think transport"

In our **August 2018** newsletter we indicated how locally, the BPW partnership can save transporters approximately 445kg. These tangible benefits are what we like to refer to as the BPW effect.

The IAA show in Hannover this year was held under the theme of "Driving tomorrow" and if you visited the BPW stand you would have seen how our products and services support vehicle operators and manufacturers in their successful business and you would have quickly come to the realisation that BPW is indeed already "Driving tomorrow"...

• BPW were worthy winners of the Telematik Award 2018 in the "Best Innovation" category with the "Digital seal" from idem telematics

• BPW also had the honour of collecting two 'Trailer Innovation 2019' trophies for second place: The 'iGurt' intelligent cargo restraint system and the 'Active Reverse Control' electrohydraulic auxiliary steering not only reduce the operating costs for the vehicle, but also target the most common causes of accidents, which cause vast sums of damage each year: incorrectly secured loads and manoeuvring errors

BPW Spare Parts

On the 4th of July 2018, we advised that BPW spare part and ancillary product prices would increase by 7% from the 1st of August and 1st of September 2018 respectively. After finalising the increases, the effect of the increase on a high-volume parts basket equated to an average increase of 5% on spare parts and 9% on ancillary products. As notified in our increase letter, original BPW air bags and brake drums, amongst many other fast-moving parts, **did not increase**. However, as increases were calculated based on a rate of exchange of R 16.10/EURO, and if the rate does not dramatically improve we may be forced to implement a further increase to cater for the dramatic deterioration of our currency from the 1st of November 2018.

Long service life doesn't just happen by chance, and that even after 120 years, BPW original parts are continually being developed further, offering you the security of knowing they are built to match your running gear system precisely thereby guaranteeing **maximum performance**.



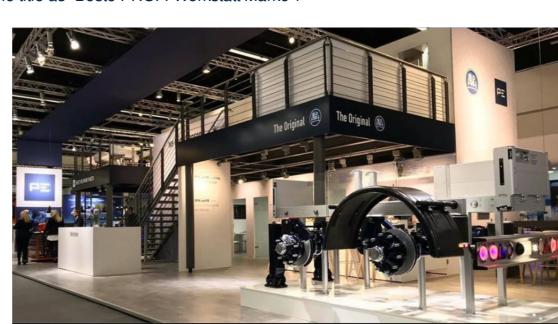
At BPW we recognise that even when commercial vehicles are out of warranty, they nevertheless must have a productive "second life". While we'll always advocate the use of BPW original parts, we're aware that some fleet operators pursue a repair policy that matches the costs to the vehicle's current value.

Through its subsidiary PE Automotive, BPW is now in a position to offer their customers top-quality original spare parts, as well as, high-quality PE-branded spare parts that represent a genuine alternative for operators of older vehicles to the many "white-or-no-box" options available.

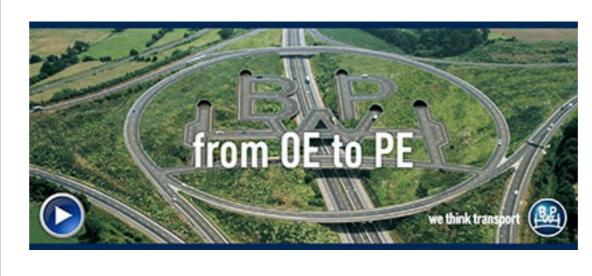
PE Automotive founded in 1947, offers an extensive range of in-house developed "work-shop focused" spare parts for commercial vehicles. Its international registered trademark, **PE**, is one of the leading providers to the independent parts aftermarket, where a high-level of trust has been created, even in the most demanding of independent and affiliated workshops.

PE quality spare parts, are offered in Southern Africa with a 2 years warranty for truck and a 1 year warranty for trailer, making the transporters transition from **OE to PE**, a trusted one.

If you visited Automechanika in Frankfurt this year you would have clearly seen the theme "from OE to PE" at the BPW/PE shared stand. The show was a big success for the BPW Group as <u>PE Data</u> won the Automechanika Award in the category "Dealer & Workshop Management" for their QR code based solution <u>QR.VIN</u> and, BPW defended the title as "Beste PROFI-Werkstatt Marke"!



And on that note we have created a short video here in South Africa focusing on Aftermarket....press play button



BPW Bulletin

Bulletins Library (Online)



BPW Distribution Network



Our **NETWORK** page is designed to help you find the right partner that can provide support in your region. **Click Here**

BPW Spare Parts Service Network List Click Here

Training Courses 2018

October 9 & 10 - BPW Axles JHB
Axle & Suspension Maintenance

October 11 - BPW Axles JHB TSB ECO Disc

November 19 & 20 - Cape Town Axle & Suspension Maintenance

Please Note: These are the last training dates for the year. Book now to avoid disappointment.

REGISTER NOW ONLINE

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DOWNLOAD Registration form

BPW Axles (Pty) Ltd | Tel (011) 681-3300 | (011) 680-1443 P0 Box 82545 | Southdale 2135 | Johannesburg bpwsales@bpw.co.za | www.bpw.co.za



